

"CONNECTING THE DOTS" DRAWS OUR COMMUNITY TOGETHER

Everyone loves to connect the dots and see a picture emerge. That was evident October 6, 2007 as more than 400 people gathered for "Connecting the Dots," a showcase and assembly led by Duluth LISC and the *Creating Neighborhoods That Work—At Home in Duluth* collaborative.

The event launched a new citywide effort to broaden community involvement and motivate all sectors to draw upon their combined resources for stronger, healthier neighborhoods. This dynamic, big-picture approach inspired residents, businesses, nonprofits, educators, community leaders, and elected officials to turn out on a Saturday morning to participate.

"It was not the usual crowd," said Angie Miller of Community Action Duluth. "I have participated in several similar events, but the diversity of the turnout and the number of general citizens was very impressive."

The program celebrated progress in five core neighborhoods—East Hillside, Central Hillside, Lincoln Park, Morgan Park, and West Duluth. These neighborhoods have completed or are developing detailed revitalization plans with support from Duluth LISC. Residents shared personal stories of what can happen when people work together.

"We have improved the safety in our community, the quality of housing, and the amenities available in terms of jobs, schools, and cultural programs," said Claudie Washington, a Central Hillside resident. "We encourage people in our neighborhood and throughout the city to help us continue to grow."

Duluth LISC awarded Early Action Grants of \$5,000 each to the Central Hillside, East Hillside, and Lincoln Park neighborhoods to begin implementing their revitalization plans. West Duluth and Morgan Park will receive similar grants when their plans are completed. The funding is part of a \$100,000 grant from National LISC, obtained after Duluth was chosen to be one of 11 Sustainable Communities demonstration sites.

Congressman James L. Oberstar passionately endorsed the work being done by Duluth LISC and the *Creating Neighborhoods That Work—At Home in Duluth* collaborative to create and preserve housing, build family wealth, grow businesses, improve access to quality education, and encourage healthy lifestyles.

"This is community," Oberstar said. "This is people caring, supporting, and looking out for each other. By the spirit and the will of its people, Duluth will continue to grow and expand. It will not be left behind."



"Connecting the Dots" Showcase & Assembly



"Connecting the Dots" drew residents, partners, community groups, elected officials, and volunteers together to discuss healthy neighborhoods.

THANK YOU DONORS

SUSTAINING DONORS

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 Foundation

NEW DONORS THIRD QUARTER 2007

Bowman Properties
 Hanft Fride

DULUTH LISC CELEBRATES A DECADE OF SUCCESS

If you look around Duluth, it is difficult to find a major neighborhood revitalization project completed in the last decade or currently underway that did not benefit from the expertise, resources, and connections of Duluth LISC. Harbor Highlands, Hawk Ridge Estates, Duluth Grand Sheraton Hotel, Duluth Heritage Sports Center, New San Marco Apartments, and Village Place are just a few.

Since 2007, Duluth LISC has leveraged more than \$61 million for Duluth neighborhoods through effective capital investment and the resources of National LISC. It has secured more than \$5.5 million from local donors, bringing more than \$10 to Duluth for every local dollar raised. Its collaborative approach has helped create 326 jobs, 443 housing units, 63 blocks of lighting and streetscape renovations, and 116 childcare spaces.

Partners, donors, and supporters celebrated that success October 17, 2007 at Duluth LISC's 10th Anniversary Celebration and Annual Awards Luncheon. Michael Rubinger, President and CEO of National LISC, congratulated the local branch and stressed how its accomplishments led to Duluth's selection as one of 11 Sustainable Communities demonstration sites.

"We are building on a solid infrastructure of achievement that developed locally, spontaneously, and in response to local needs," Rubinger said. He emphasized that it was a competitive selection process and that Duluth was not chosen for its small size but because it already was tackling quality-of-life issues, including workforce development, crime and safety, job creation, and affordable housing.

The event was an opportunity to thank longtime partners and supporters and to recognize new ones, including State Farm Insurance for two recent grants totaling \$293,000 and Home Depot Foundation for a \$40,000 grant. The State Farm grants will support dropout and after-school enrichment programs, income and asset building activities, commercial district improvements, job creation efforts, and service learning. Home Depot Foundation funding will help expand green practices in home construction.

Duluth LISC presented 2007 "Building Healthy Community" Awards to the *Creating Neighborhoods That Work—At Home in Duluth* collaborative and Center City Housing Corp.



A full house of supporters, National LISC President and CEO Michael Rubinger, and local musicians helped Duluth LISC celebrate its 10th Anniversary Oct. 17.

Courtesy, JoAnn Jardine, Studio One Photography

"THANK YOU SPONSORS"

ANNIVERSARY EVENT

Duluth News Tribune	State Farm Insurance	Duluth Superior Area
Mercury Investment	SMDC Health System	Community Foundation
Minnesota Power	US Bank	Hanft Fride
Northland Foundation	Wells Fargo	Johnson Wilson Constructors
North Shore Bank of Commerce		

"CONNECTING THE DOTS" SHOWCASE AND ASSEMBLY

APEX	Northland Foundation	Duluth Superior Area
City of Duluth	North Shore Bank of Commerce	Community Foundation
Duluth Area Chamber of Commerce	SMDC Health System	Hanft Fride
Duluth News Tribune	State Farm Insurance	Johnson Controls
Housing and Redevelopment Authority of Duluth	U.S. Bank	LHB
Mercury Investment	Wells Fargo	Minnesota Housing
Minnesota Power	A&A Enterprises	St. Luke's
	Community Action Duluth	United Way of Greater Duluth

2007 "BUILDING HEALTHY COMMUNITY" AWARDS

Creating Neighborhoods That Work—At Home in Duluth (formerly At Home in Duluth) was honored for nearly a decade of sharing ideas and resources to revitalize Duluth neighborhoods. The 23-member collaborative is led by Churches United in Ministry, City of Duluth, Community Action Duluth, Duluth LISC, Housing and Redevelopment Authority of Duluth, Lincoln Park Business Group, Neighborhood Housing Services of Duluth, Northern Communities Land Trust, and Spirit Valley Citizens' Neighborhood Development Association. Coordinating and cooperating partners are the American Indian Community Housing Organization, Arrowhead Economic Opportunity Agency, At Home East Hillside Residents, Center City Housing Corporation, District 5 Central Hillside Residents, Hillside Business Association, Lincoln Park Neighborhoods with Hope, Morgan Park Community Club, NAACP, Northeast Entrepreneur Fund, St. Louis County, West Duluth Neighborhood Residents, Women in Construction Company, and Women's Community Development Corporation. Pictured are representatives of member organizations.



Center City Housing Corporation was honored for its development of the New San Marco Apartments and commitment to providing affordable housing and support services for the vulnerable in our community. The New San Marco Apartments offer 70 units of housing, which serve homeless, chronically homeless, and chronically inebriated individuals. Residents have access to a full range of chemical dependency, mental health, and life skill services.

DULUTH LISC INVESTMENT SUMMARY-THIRD QUARTER 2007

RECOVERABLE GRANTS

\$110,000

(Project-specific 0% funds that recycle for future use)

- Women in Construction Training Program/Women in Construction Company (WiCTP/WiCC)— \$50,000 toward predevelopment costs for eight to 10 units of workforce housing at 114 N. 1st Ave. W.
- Center City Housing Corp. (CCHC)—\$60,000 toward predevelopment costs for the rehabilitation of 39 units of affordable housing at 605 N. Central Ave.; Memorial Park Apts.

CAPACITY BUILDING AND INTERNSHIP GRANTS

\$14,151

- Neighborhood Housing Services of Duluth (NHS Duluth)—\$4,450 for an AmeriCorps member to help build NHS Duluth's capacity and increase AmeriCorps' knowledge of community development
- Northern Communities Land Trust (NCLT)—\$3,500 for an AmeriCorps member to help build NCLT's capacity and increase the AmeriCorps' knowledge of community development
- NHS Duluth—\$2,746 for development of a Weed and Seed grant application
- SOAR Career Solutions—\$500 training grant for its finance manager
- Churches United in Ministry—\$862 for the neighborhood coordinator to attend the National Vacant Properties Conference
- CCHC—\$593 for the executive director to attend the national LISC Training Conference
- NCLT—\$500 for two board members to attend the CLT Academy
- East Hillside Patch—\$1,000 to assist with a community assessment survey

OPERATING SUPPORT GRANTS

\$16,250

- WiCTP/WiCC—\$6,250 to assist with its training program and/or capacity building initiatives
- NCLT—\$10,000 to assist with the hiring of a finance director.

SPONSORSHIPS/CONSULTANTS

\$6,700

- Consultant—\$5,500 to assist with the evaluation of *Creating Neighborhoods That Work—At Home in Duluth* and Duluth LISC
- Consultant—\$1,200 to assist with events for the *Creating Neighborhoods That Work—At Home in Duluth* Sustainable Communities Showcase and Assembly and Duluth LISC

Total Direct Financial Assistance in 2007

\$1,674,381

Total Local Funds Invested to Date

\$7,375,762

Total National LISC/NEF Invested or Committed to Date

\$45,400,929

Total New Markets Tax Credits Invested to Date

\$16,500,000

Total LISC Investment

\$62,048,030



LOCAL INITIATIVES SUPPORT CORPORATION

Local Initiatives Support Corporation
202 West Superior Street Suite 401
Duluth, MN 55802
Phone 218.727.7761
Fax 218.727.7769
www.lisc.org/duluth

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DULUTH LISC STAFF

Rusty Brown Program Assistant
Pam Kramer Executive Director
Tiffany Rosen Administrative Assistant
Patty Beech Program Consultant

MISSION STATEMENT

Duluth Local Initiatives Support Corporation (Duluth LISC) is dedicated to helping non-profit Community Development Corporations (CDCs) transform distressed neighborhoods into healthy communities of choice and opportunity—good places to work, do business, and raise children. LISC mobilizes corporate, government, and philanthropic support to provide CDCs with:

- loans, grants, and equity investments;
- local, statewide, and national policy support; and
- technical and management assistance.

VISIT OUR NEW WEB SITE
WWW.LISC.ORG/DULUTH

COMMUNITY PARTNER: SMDC



SMDC Health System has a longstanding commitment to the health and well-being of our region's communities. One of the Northland's largest employers, it invests millions of dollars each year in "Community Benefits," ranging from free or low cost healthcare for patients-in-need to

direct support for nonprofits and community building efforts.

"We feel strongly about our corporate responsibility and support many programs, organizations, and initiatives that help us expand our mission. That includes building healthy communities with affordable housing, decent jobs, quality education, and safe neighborhoods" said Sr. Kathleen Hofer, OSB, Chair, SMDC Health System. As an active member of Duluth LISC's Local Advisory Board, she provides leadership, dedicates resources, and devotes countless hours to advance its neighborhood revitalization work.

SMDC is a sustaining donor of Duluth LISC. It recently approved \$30,000 in new funding for *Creating Neighborhoods That Work—At Home in Duluth* and \$20,000 to help 10 SMDC employees purchase homes through the Hillside Homeownership Incentive Program (HHIP) and Home Ownership Program for Employees (HOPE) in Lincoln Park.

To date, 53 SMDC employees have purchased homes near their place of work through these programs.

Thank you to SMDC and Sr. Kathleen Hofer for your generous support of Duluth LISC.



Duluth LISC Executive Director Pam Kramer shared insight into Duluth's Housing Investment Fund during the LISC 2007 National Leadership Conference and Staff Meeting, Oct. 3-5, in the Twin Cities. The event also premiered an eight-minute video, produced by Pro Video Production, which tells Duluth LISC's story of building healthy, sustainable communities. View the video online at www.lisc.org/duluth.

DULUTH LISC LOCAL ADVISORY BOARD

- Joseph Johnson III, Chair, North Shore Bank of Commerce
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THANK YOU!